WE HELP YOU ACHIEVE

**SUSTAINABLE PROFITABLE GROWTH**

IN YOUR BUSINESS ORGANIZATION

BEtS

# ABOUT US

*Business Excellence through Synergy*

BEtS is a business consultancy led by professionals with over 100 years of collective experience in global business management. We specialize in crafting tailored solutions those enable **Sustainable Profitable Growth** of businesses. Our team comprises highly experienced professionals known for their business acumen, wisdom, and profound expertise in implementing business transformation solutions at various scales.

BEtS aspires to bring back the glory of Bharat, by serving the industry for a sustainable transformation.

**100+ Years**
*Collective Experience*

**500+ Professionals**
*Trained*

**75+ Organisations**
*Transformed*

# We Know What Your Business Needs to achieve Sustainable Profitable Growth

We offer business transformation solutions that drive meaningful impact and tangible financial results.

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# OUR SERVICES

## 1 Implementing Solutions

Long-term business transforming service

Our comprehensive long-term consultation offers tailored, step-by-step guidance for your business. Through in-depth analysis of operations, resources, and leadership, we identify growth barriers and create actionable strategies.

***Process transformation***

Building financial governance

Optimizing operational efficiency

eveloping future-proof systems

Cultivating Six-Sigma culture

***People transformation***

Nurturing leadership

Behavioral alignment

Imbibing vision and values

Enhancing team performance

## 2 Imparting Knowledge:

Short-term Training Programs; long term impact

Our short-term training programs are custom-designed and delivered to suit your business needs. These programs empower participants to deal with daily challenges for enhancement of individual as well organisation's overall performance.

***Training programs***

Aligning the team with the organisation's core values and vision

Understanding leadership

Financial Intelligence for All

Knowing Lean manufacturing

Awareness of Six-Sigma methodology

Creating organized and safe workplaces through 5S and safety practices

Implementing a Customer Relationship Management (CRM)

# We Prioritize Enduring Impact

We provide people centric solutions to upgrade knowledge & skills that deliver lasting impact. Our strategic insights and ongoing support ensure that transformative solutions are deep-rooted into the organization's work culture.

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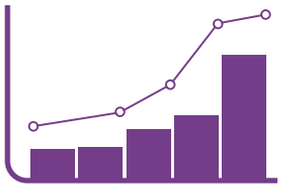
# OUR CONTRIBUTION



***Sustainable Profit Growth :*** *Clients experienced quantum sustained growth in topline as well in bottom line through tailored financial solutions and strategic actions.*

***Journey toward Excellence :*** *Clients adopted path of excellence to build culture of ownership & commitment. This contributed to build efficient functions & predictable performance of businesses.*

***Employees to Professionals :*** *BEtS contributed to building result-oriented professionals with the right attitude at the Client's place, who are ready to handle present and future business challenges in the growth path.*

We go beyond numerical profits. Our results demonstrate a commitment to driving sustainable profitable growth, fostering behavioral transformation.

# We Speak Your Language

We believe in breaking stereotypes. Our expert consultants comprise a wise team of approachable and relatable individuals. Our professionalism stands on a foundation of empathy and innate ability to win the trust of the smallest denominators in your organization.

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# OUR CLIENTS

KPML
Fully owned Subsidiary of
Kirloskar Brothers Limited (KBL)

JK Files (India) Limited
(A Subsidiary of Raymond Limited)

DANA

Crest Test Systems Pvt. Ltd.
Enhanced Quality Assurance

KALAPI'S
Engineered Components

HATCHWAY
WINDOWS & DOOR
FACADE SOLUTION

AHIRE MACHINE TOOLS PVT. LTD.

PRECISE ELECTRICALS

revalyu

PFEIFFER VACUUM

Since its inception, BEtS has cultivated strong relationships and provided tailored assistance to a diverse clientele, including both multinational corporations and small & medium-sized enterprises (SMEs).

# BEtS FOUNDERS

## Umesh Baganikar

*Umesh, with his vast 30 + years professional experience has transformed many industries to meet their aspirations. He has global professional experience in multinational organisation, leading large business units. Also, as Master Black Belt, he was global in-charge of Six Sigma drive of an Indian multinational organisation. Throughout his extensive career, he has navigated a variety of complex business scenarios and collaborated with diverse vendors and partners across the globe. This hands-on experience has equipped him with deep insights into organizational challenges and effective strategies for overcoming them.*

## Manohar Shirode

*Manohar, over 36 years of experience, is a Six Sigma Master Black Belt and has trained 200+ professionals and mentored projects to enhance product and process quality. He has excelled in Lean, 5S, TPM, and safety principles, leading global greenfield projects for a multinational. Renowned for his expertise in special processes and low-cost automation, he is also trained in Advanced Total Quality Management at AOTS, Japan.*

## Shantanu Gune

*Shantanu, With over 35 years of experience, has transformed countless individuals into high-performing professionals, aligning human potential with organizational goals. Drawing on a deep understanding of ancient Indian philosophy and insights into the mind, he has trained thousands to elevate performance holistically. His methods focus on enhancing leadership, professional behavior, employee engagement, and defining inspiring visions, driving synergy and sustainable growth for organizations.*

## Ashok Kulkarni

*Ashok Kulkarni is an enterprising leader and planner with 25+ years of diverse experience across P&L, Operations, Sales & Marketing, Business Development, and Channel & Regional Management. His professional journey is marked by strategic roles in the Electrical Equipment Manufacturing industry, consistently driving growth, efficiency, and profitability. Ashok is recognized for operational restructuring, vertical business development, and consistently delivering profitable growth with a focus on cash flow, cost optimization, and EBITDA enhancement.*

BEtS is not just a consultancy but a holistic wellness way aimed at helping industries achieve their goals

## Contact Us


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